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Consulting services:       

Placement services:          

## SAP Sales and Distribution by Ravikiran

### Suggestion before you learn

### We don't Train, We believe in Mentoring SAP Consultants

Suggestions are based on my experience as a Manager, consultant, associate, corporate trainer and SAP Mentor (global locations) for last 15 years.

As a Multi-module consultant, my approach is more towards the III( Institute-industry integration). These observations are made during my global experience in Last 15 years experience around ABAP, SD, MM, CRM, PP and SIMPLE LOGISTICS.

**30** CAREER CHANGING LINES FOR ANY FRESHER, END-USER, DOMAIN EXPERT or any Graduate, Engineer or MBA!!!!

1. Be prepared to learn with Concepts + Analysis + Hands-on mechanism.
2. Plan-to-Practice – Have a fixed plan day-wise calendar. Lets discuss
3. Practice-to-trouble-shoot – More you trouble-shoot, more you understand
4. Real-time scenario and business case understanding is important.
5. Understand the importance of Supply chain/Value chain and ERP to any client or business.
6. Understand the importance of Sales and distribution
7. Spend good 5 hrs/week on SAP Community Networks.
8. Do attempt my weekly tests without fail
9. Learn the integration approach between SD, MM, PP and FICO.
10. Spend overall 10hr/week for the best result.
11. Understand Text book approach from Glynn C Willams and Kapil Sharma book
12. Follow Certification Books for a strong Conceptual Depth
13. Use IDES Model company for in-depth integration
14. Follow Lab Manual for a good Hands-on practice.
15. Do attend my workshop/mock interview/latest interview question according to

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- a. Country, company and type of projects.
16. Have a good understanding of real-time roles, responsibilities, job descriptions.
17. Have a manufacturer mindset for learning, not a student mind-set.
18. Just practice without conceptual knowledge and analysis of business, SAP JOBS doesn't work
19. Set a goal for getting a job. Learn the survival skills in SAP. Never try to master it, Learn to Survive.
20. Think about resume, projects, responsibilities you need to defend.
21. Just faculty notes, books and practice will not be enough.
22. Have discussions on concepts, business scenarios covering control data, Master data and transaction data
23. Use IDES examples initially for a clear understanding
24. Face mock interview on each project mentioned in the resume
25. Separate approach to convince recruiters, HR, technical, management and Client should be devised.
26. Just practicing notes from institutes will never give you a break.
27. Strong business knowledge have to be built along with training. Use Youtube,SCN and other blogs to improve your global standard
28. Get equipped with all methodologies, real-time scenarios with integration approach
29. ASAP,ACTIVATE Methodology, ARCHITECTURE knowledge,DOCUMENTS,WRICEF,TOOLS,PROJECT SCENARIOS,BUSINESS SCENARIOS,TROUBLESHOOTING,ROOT-CAUSE ANALYSIS will land you into a great career.
30. **90%** of the SAP learners have no strategy. They get delayed in careers as the approach of learning is wrong.

## Be the 10% to get the SAP Career.Lets work together

Do

Read,

Understand,

Analyze

Plan

Practice,

Discuss,

Present

and **SUCCEED** in your careers.